

John Smith
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IT BUSINESS ANALYST /IT PROJECT MANAGER

JOB OBJECTIVE

Seeking opportunities as senior-level IT Business Analyst/IT Project Manager to apply project management, business management, problem solving and analysis skills with continuing opportunities for career advancement in IT/IS industry.

PROFESSIONAL ACCOMPLISHMENTS

- Successfully directed and completed \$12 million business-to-business, money transfer and security related Internet Security banking project on time and on schedule.
- Managed and mentored 15 person staff, upgraded and implemented information systems within budget saving \$300,000 in third-party technology costs.
- Negotiated and closed new contract from major retailer generating over \$20 million in revenues.
- Restructured IT/IS and R & D divisions. Reduced labor costs by \$300,000 annually.
- Planned and orchestrated configuration, testing, and implementation of application software, increasing productivity by 27% and annual money saving over \$1 million.

TECHNICAL SUMMARY

Project Management/CISSP Certifications: pursuing Project Management Professional (PMP) and Certified Information Systems Security Professional (CISSP) certifications; expect completion June 2006. Have used PMP, Rational Unified Process (RUP), and Systems Development Life Cycle (SDLC) methodologies.

Programming Languages: Java (swing, javabeans, jsp), C/C++, Visual Basic, and HTML.

Database Knowledge: Oracle (SQL Plus, PL/SQL), Microsoft SQL Server.

Operating System: Unix (AIX), Window 98/NT/2000/XP Professional.

PROFESSIONAL EXPERIENCE

Project Manager (Independent Consultant)

2005 to 2006

The Hong Kong and Shanghai Banking Corp. Ltd.

Hong Kong/US

Successfully directed and implemented \$12 million business-to-business, money transfer and Internet Security banking project for the largest bank in People's Republic of China and The Hong Kong and Shanghai Banking Corp. in Hong Kong. Directly supervised five project managers reporting to multiple business units and project sponsors.

- Developed project plans, managed budget and resources using Rational Unified Process methodology. Managed multiple projects simultaneously.
- Configured and deployed software for e-commerce, retail banking and sales management systems
- Reduced project planning time by 20% by negotiating with both internal and external clients for specific business requirements. Translated business requirements into detailed technical designs. Ensured that required subsystems were correct and quality was achieved as planned.

Project Manager/Systems Analyst

1999 to 2005

King's Deluxe Foods

Minneapolis, Minnesota

Responsible for leading the IT/IS division through series of technology installations and upgrades to keep pace with emerging hardware, software, systems and proprietary products. Achieved fully functional installation on time and within budget, saving \$300,000 in third-party technology costs. Managed and mentored a staff of fifteen.

- Planned and executed projects using PMP methodology. Managed project scheduling, configuration, quality, risks, testing, staffing and financial reporting.
- Increased productivity by 27% and saved over \$450,000 annually by developing and installing sales/marketing, accounting, and engineering software and hardware used in conjunction with company management systems.
- Increased annual profits over \$1.2 million by designing and implementing Customer Relationship Management Systems that contributed to overall customer satisfaction.

Business Systems Analyst

1998 to 1999

Net Perception Inc.

Eden Prairie, Minnesota

Identified, analyzed, and worked with business units, negotiated and closed a new contract from a major retailer generating over \$20 million in revenues.

- Analyzed and evaluated user requirements, converted these requirements into system requirements. Partnered with application development groups and operation groups to ensure procedures and product specifications were followed.
- Conducted requirements interviews, gap analysis, cost benefit analysis; validated documentations, and executed implementation assessment. Increased customer satisfaction and decreased software development time by 15% and \$250,000.

Project Manager

1995 to 1998

GFI America

Minneapolis, Minnesota

Planned, restructured, and managed the areas of IT/IS, foods R & D, staffing, and information systems for this food processing, marketing, and retail company; reducing labor costs by \$300,000 annually. Led project teams responsible for software and hardware acquisitions, planned and executed projects using PMP and System Development Life Cycle (SDLC) methodology.

- Led product development teams and developed eight new products in four years. Total revenue and profit impact exceeded \$30 million.
- Planned and managed product design & development in Hong Kong & Japan. Established new accounts with twelve premium restaurants in Japan with total income of \$16.5 million.

EDUCATION

Master of Science in Software Engineering (MS), University of St. Thomas

Master of Business Administration (MBA), University of St. Thomas

Bachelor of Science – Management Information Systems (BS), Chinese University Hong Kong

PROFESSIONAL AFFILIATIONS

Project Management Institute (PMI) member

