

Gain Valuable Healthcare, Medical Device & High Tech Industry Experience

Volkart May & Associates, Inc. (VMA) provides B2B prospecting and other business development services that help companies identify new sales opportunities, increase demand generation response rates and build accurate, targeted customer and prospect databases. VMA has 19 years of business development experience with high-value sales in a variety of industries including healthcare, medical device and high tech.

VMA is looking to hire professional individuals with excellent communication skills to join our team of Business Development Specialists. As a VMA Business Development Specialist, you will have the opportunity to support the marketing and sales departments of companies through B2B lead generation, inquiry qualification, appointment setting, database updating and profiling, market research, event support and on-site business development staffing services.

-----VOLKART MAY & ASSOCIATES, INC.-

We Mean Business.... Development™

VMA offers...

- S** Flexible scheduling on a full or part-time basis
- s** Professional business environment
- /** Paid training and project pay
- s** Valuable training & experience
- s** Benefits program including vacation pay, holiday pay & medical insurance reimbursement plan after meeting qualifying criteria

Build your resume & jump-start your career

- s** Gain valuable sales, marketing & customer service experience
- s** Develop and hone high-level business communication skills through interaction with senior-level executives
- s** Build a broad base of industry knowledge in verticals such as healthcare, medical device, high tech, engineering, manufacturing & more
- S** Demonstrate your professional skill-set to Twin Cities employers that periodically hire full-time, permanent employees through our staffNow!™ service

* Previous experience preferred, but not required.

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