

# YOUR VALUE PROPOSITION WORKSHEET

“Why should I pay you money”?

Most recent employment \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

List what you believe are your five top job skills:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

From Strengthsfinders, what are your top five strengths?

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

From your Accomplishments Worksheet, list (in sentence form) ten of your twenty accomplishments

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_

What patterns do you see between strengths, accomplishments and how you created profit/value?

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On what subject(s) could you be an "expert witness" or "subject matter expert" (SME)?

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