

## NETWORKING CONVERSATION STARTERS

- What do you do at...?
- How have you become so successful?
- What is the best part of your job?
- How does your job contribute to the success of your company?

*After presenting a document listing your skills & abilities (Network Handout), you can ask:*

- Where could a person with my skills and abilities make the most significant contribution to a company?
- Are you aware of any companies that might need a person with my skills set?
- Do you know other successful people that I can speak to?